



Spring/Summer 2020



## Commercial Accounts Group – Downstate NY/NJ New Business Success!

COMMERCIAL ACCOUNTS, EXCESS CASUALTY, PUBLIC SECTOR, TECHNOLOGY  
PLUS! BOILER & MACHINERY, CYBER/BOND, GLOBAL, INLAND MARINE, NATIONAL PROPERTY, OCEAN MARINE

We have a broad risk appetite and wide range of coverage solutions and services. Here are some recent successes!

Business Team	Industry Segment	Business Description	Premium \$
Technology & Ocean Marine	Life Sciences	Electromedical/Electrotherapeutic Apparatus Manufacturer	\$1,400,000
Commercial Accounts & Ocean Marine	Wood Products Manufacturers	Ergonomic Office Furniture & Accessories	\$1,100,000
Public Sector	Governmental Entities	County	\$792,756
Commercial Accounts & Excess Casualty	Real Estate Owners & Managers	Commercial Properties - LRO	\$670,000
Commercial Accounts & Global	Plastic & Rubber Goods Mfg.	Garden Hoses & Accessories	\$347,000
Commercial Accounts	Severe Products Manufacturers	Bath and Beauty Products Manufacturing/Distribution	\$339,588
Commercial Accounts	Educational Institutions	Private University	\$329,000
Commercial Accounts	Eagle 3 Golf	Private Country Club	\$288,000
National Property	Real Estate Owners and Managers	Office Building	\$259,235
Boiler Machinery	Equipment Breakdown	Metal Machine Shop Equipment Coverage	\$228,002
Commercial Accounts, Global & Ocean Marine	Metals Manufacturers	Metal Stamping/Machining of Powertrains for Lawn/Garden Equip.	\$190,000
Commercial Accounts & Excess Casualty	Professional Services	Consulting Mechanical Engineers	\$186,000
Technology	Information Technology	Data Support/Network Management & Maintenance	\$126,000
Technology	Telecom Services	Internet Access Provider	\$121,000
Commercial Accounts & Inland Marine Fine Arts	Institutional - Libraries & Museums	Photography Museum	\$100,470
Commercial Accounts	Healthcare	Chain of Dental Offices	\$96,000
Commercial Accounts	Printers & Publishers	Commercial Printing/Graphic Designer	\$80,186
Technology	Electronics Manufacturers	Measuring & Controlling Devices for Data Center Temperature Monitoring	\$75,000
Excess Casualty	Professional Services	Law Firm	\$33,431
Excess Casualty	Textiles Manufacturers	Curtains and Draperies Manufacturer	\$25,204

Contact your Account Executive to learn more today!

TRAVELERS MIDDLE MARKET COVERAGE SOLUTIONS	BOILER AND MACHINERY	COMMERCIAL AUTO	CYBER	ENVIRONMENTAL LIABILITY	GENERAL LIABILITY	GLOBAL INSURANCE
	INLAND MARINE	OCEAN MARINE	PROPERTY	UMBRELLA AND EXCESS CASUALTY	WORKERS COMPENSATION	



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## Construction, Energy, Marine – Downstate NY/NJ New Business Success!

CONSTRUCTION, INLAND MARINE, LUXURY YACHT, OCEAN MARINE, RENEWABLE ENERGY  
PLUS! CYBER/BOND, ENVIRONMENTAL/CONTRACTORS PROFESSIONAL, EXCESS CASUALTY, GLOBAL

We have a broad risk appetite and wide range of coverage solutions and services. Here are some recent successes!

Business Team	Industry Segment	Business Description	Premium \$
Construction, Inland Marine & Excess Casualty	Sheet Metal/HVAC	Sheet Metal Fabrication & Installation of Commercial HVAC systems	\$1,100,000
Ocean Marine & Commercial Accounts	Ocean Cargo	Durable Goods Wholesaler/Importer of industrial machinery and equipment	\$936,000
Construction & Excess Casualty	General Contractors	Commercial GC specializing in municipal work – no residential	\$612,000
Ocean Marine, Commercial Accounts, Cyber, Excess Casualty & Global	Ocean Cargo	Durable Goods Wholesaler/Importer of brick, stone and related construction materials	\$546,000
Construction & Inland Marine	Plumbing	Commercial Plumbing	\$423,000
Construction	Special Trade - Carpentry	Interior Carpentry for high-end retail stores	\$372,000
Inland Marine, Environmental & Commercial Accounts	Renewable Energy	Solar Contractor/Owner-Operator	\$303,000
Ocean Marine & Commercial Accounts	Ocean Cargo	Textiles Manufacturer/Distributor – women's clothing	\$193,000
Construction	Sprinkler Contractors	Commercial sprinkler & fire suppression system installation and service	\$187,000
Construction & Inland Marine	Electrical	Electrical Work - Commercial Lighting Specialist	\$156,000
Construction & Inland Marine	General Contractors	Commercial General Contractor – Non Residential Building & Builders Risk	\$102,000
Inland Marine	Street & Road - Contractors Equipment	Contractors Equipment for site development, street, road, highway and utility construction	\$60,000
Inland Marine	Fine Arts	Art Galleries and Exhibits	\$51,020
Ocean Marine	Heavy Marine Contracting	Harbor dredging, dock building, marine construction	\$10,000
Ocean Marine	Luxury Yacht	Private Yacht	\$7,600

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	 INLAND MARINE	 OCEAN MARINE	 PROPERTY	 UMBRELLA AND EXCESS CASUALTY	 WORKERS COMPENSATION	

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